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**Buildings and constructed assets —  
Service life planning —**

**Part 5:  
Life-cycle costing**

*Bâtiments et biens immobiliers construits — Prévion de la durée  
de vie —*

*Partie 5: Approche en coût global*



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## Foreword

ISO (the International Organization for Standardization) is a worldwide federation of national standards bodies (ISO member bodies). The work of preparing International Standards is normally carried out through ISO technical committees. Each member body interested in a subject for which a technical committee has been established has the right to be represented on that committee. International organizations, governmental and non-governmental, in liaison with ISO, also take part in the work. ISO collaborates closely with the International Electrotechnical Commission (IEC) on all matters of electrotechnical standardization.

The procedures used to develop this document and those intended for its further maintenance are described in the ISO/IEC Directives, Part 1. In particular the different approval criteria needed for the different types of ISO documents should be noted. This document was drafted in accordance with the editorial rules of the ISO/IEC Directives, Part 2 (see [www.iso.org/directives](http://www.iso.org/directives)).

Attention is drawn to the possibility that some of the elements of this document may be the subject of patent rights. ISO shall not be held responsible for identifying any or all such patent rights. Details of any patent rights identified during the development of the document will be in the Introduction and/or on the ISO list of patent declarations received (see [www.iso.org/patents](http://www.iso.org/patents)).

Any trade name used in this document is information given for the convenience of users and does not constitute an endorsement.

For an explanation on the voluntary nature of standards, the meaning of ISO specific terms and expressions related to conformity assessment, as well as information about ISO's adherence to the World Trade Organization (WTO) principles in the Technical Barriers to Trade (TBT) see the following URL: [www.iso.org/iso/foreword.html](http://www.iso.org/iso/foreword.html).

This document was prepared by Technical Committee ISO/TC 59, *Buildings and civil engineering works*, Subcommittee SC 14, *Design life*.

This second edition cancels and replaces the first edition (ISO 15686-5:2008), which has been technically revised.

The main changes compared to the previous edition are as follows:

- several clauses have been technically revised to clarify the distinction between normative content and guidance text;
- [Annexes C](#) and [D](#) have been technically revised to make them clearer;
- the bibliography has been updated.

A list of all parts in the ISO 15686 series can be found on the ISO website.

## Introduction

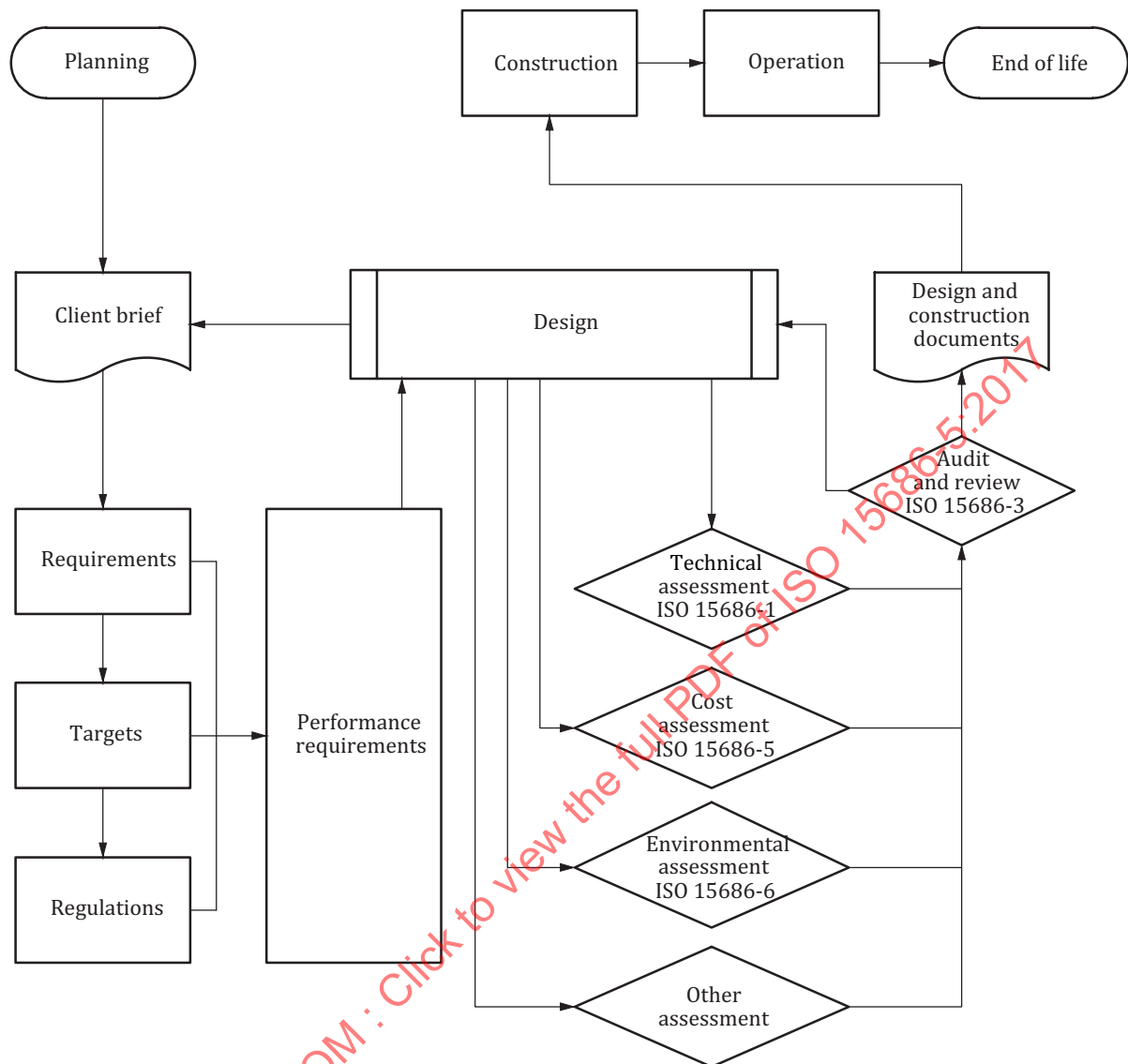
### Objectives

The key objectives of this document are to:

- establish clear terminology and a common methodology for life-cycle costing (LCC);
- enable the practical use of LCC so that it becomes widely used in the construction industry;
- enable the application of LCC techniques and methodology for a wide range of procurement methods;
- help to improve decision making and evaluation processes at relevant stages of any project;
- address concerns over uncertainties and risks and improve the confidence in LCC forecasting;
- make the LCC and the underlying assumptions more transparent and robust;
- set out the guiding principles, instructions and definitions for different forms of LCC and reporting;
- provide the framework for consistent LCC predictions and performance assessment, which facilitates more robust levels of comparative analysis and cost benchmarking;
- provide a common basis for setting LCC targets during design and construction, against which actual cost performance can be tracked and assessed over the asset life span;
- provide guidance on when to undertake LCC, to what level and what cost headings are appropriate for consideration;
- help unlock the real value of effectively doing LCC in construction by using service life planning;
- clarify the differences between life-cycle costing and whole-life costing (WLC);
- provide a generic menu of costs for LCC/WLC compatible with and customizable for specific national or international cost codes and data-structure conventions;
- provide cross-references to guidance on associated activities within the other parts of ISO 15686.

### Life-cycle costing, service life planning and other performance requirements

Life-cycle costing is a valuable technique that is used for predicting and assessing the cost performance of constructed assets. Life-cycle costing is one form of analysis for determining whether a project meets the client's performance requirements. Analyses can necessitate the use of other parts of ISO 15686 and current economic data from clients and the construction industry (see [Figure 1](#)). It is possible to use this document without extensive reference to others, although a number of the terms and techniques described are covered in more detail in the other parts. Where applicable, this is referenced in the text. The other parts of ISO 15686 that are most relevant for life-cycle costing are ISO 15686-1 and ISO 15686-3.



**Figure 1 — Performance requirements in the context of the project life cycle**

The Bibliography includes some informative national standards and guidance that provide more detail on aspects such as levels of cost analysis, examples of analysis and application of the principles for practical projects.

#### Who can use this document?

The provisions of this document are intended primarily for:

- procurers of constructed assets, with an interest in long-term ownership; these may be public or private, or lessees with a reasonably long period of interest in the property and/or responsibility for maintenance and/or operational costs;
- designers;
- constructors and their specialist suppliers of materials and components;
- facility operators (to help them input more effectively into the design process);
- cost consultants and other specialists.

The provisions in this document are particularly relevant to public clients, where the lack of any projected income from some constructed assets can make traditional investment appraisals more challenging. They are also relevant to the work of specialists providing information on service life and on environmental performance.

The period of interest of the client and the contractual responsibilities/liabilities for meeting costs tend to determine the requirements for life-cycle costing.

Life-cycle costing is relevant at portfolio/estate management, constructed asset and facility management levels, primarily to inform decision-making and for comparing alternatives. Life-cycle costing allows consistent comparisons to be performed between alternatives with different cash flows and different time frames. The analysis takes into account relevant factors from throughout the service life, with regard to the client's specified brief and the project-specific service life performance requirements.

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# Buildings and constructed assets — Service life planning —

## Part 5: Life-cycle costing

### 1 Scope

This document provides requirements and guidelines for performing life-cycle cost (LCC) analyses of buildings and constructed assets and their parts, whether new or existing.

NOTE 1 Life-cycle costing takes into account cost or cash flows, i.e. relevant costs (and income and externalities if included in the agreed scope) arising from acquisition through operation to disposal.

NOTE 2 Life-cycle costing typically includes a comparison between alternatives or an estimate of future costs at portfolio, project or component level. Life-cycle costing is performed over an agreed period of analysis, clearly identifying whether the analysis is for only part of or for the entire life cycle of the constructed asset.

### 2 Normative references

The following documents are referred to in the text in such a way that some or all of their content constitutes requirements of this document. For dated references, only the edition cited applies. For undated references, the latest edition of the referenced document (including any amendments) applies.

ISO 6707-1, *Building and civil engineering works — Vocabulary — Part 1: General terms*

ISO/TR 15686-11, *Building and constructed assets — Service life planning — Part 11: Terminology*

ISO Guide 73, *Risk management — Vocabulary*

### 3 Terms and definitions

For the purposes of this document, the terms and definitions given in ISO Guide 73, ISO 6707-1, ISO/TR 15686-11 and the following apply.

ISO and IEC maintain terminological databases for use in standardization at the following addresses:

- ISO Online browsing platform: available at <http://www.iso.org/obp>
- IEC Electropedia: available at <http://www.electropedia.org/>

#### 3.1 Costs

##### 3.1.1

##### **acquisition cost**

all costs included in acquiring an asset by purchase/lease or construction procurement route, excluding costs during the occupation and use or end-of-life phases of the *life cycle* (3.3.4) of the constructed asset (3.4.1)

##### 3.1.2

##### **capital cost**

initial construction costs and costs of initial adaptation where these are treated as capital expenditure

Note 1 to entry: The capital cost may be identical to the *acquisition cost* (3.1.1) if initial adaptation costs are not included.

### 3.1.3

#### **discounted cost**

resulting cost when the *real cost* (3.1.12) is discounted by the *real discount rate* (3.3.7) or when the *nominal cost* (3.1.10) is discounted by the *nominal discount rate* (3.3.5)

### 3.1.4

#### **disposal cost**

costs associated with *disposal* (3.4.2) of the *asset* (3.4.1) at the end of its *life cycle* (3.3.4), including taking account of any asset transfer obligations

Note 1 to entry: Asset transfer obligations could include bringing the assets up to a predefined condition.

Note 2 to entry: Income from selling the asset is part of *whole-life costing* (3.1.15), where the *residual value* (3.3.8) of the building, components, materials and appliances can be included.

### 3.1.5

#### **end-of-life cost**

net cost or fee for disposing of an *asset* (3.4.1) at the end of its service life or interest period

Note 1 to entry: End-of-life costs can include costs resulting from decommissioning, deconstruction and demolition of a building, site decontamination/remediation, recycling, recovery, and disposal of components and materials; and transport and regulatory costs.

### 3.1.6

#### **external costs**

costs associated with an asset that are not necessarily reflected in the transaction costs between provider and consumer and that, collectively, are referred to as externalities

Note 1 to entry: These costs may include business staffing, productivity and user costs; these can be taken into account in a life-cycle cost analysis but are to be explicitly identified.

### 3.1.7

#### **life-cycle cost**

##### **LCC**

cost of an *asset* (3.4.1) or its parts throughout its *life cycle* (3.3.4), while fulfilling the performance requirements

### 3.1.8

#### **life-cycle costing**

methodology for systematic economic evaluation of *life-cycle costs* (3.1.7) over a period of analysis, as defined in the agreed scope

Note 1 to entry: Life-cycle costing can address a period of analysis that covers the entire life cycle or (a) selected stage(s) or periods of interest thereof.

### 3.1.9

#### **maintenance cost**

total of necessarily incurred labour, material and other related costs incurred to retain a building or its parts in a state in which it can perform its required functions

Note 1 to entry: Maintenance includes conducting corrective, responsive and preventative maintenance on constructed assets, or their parts, and includes all associated management, cleaning, servicing, repainting, repairing and replacing of parts, where needed, to allow the constructed asset to be used for its intended purposes.

### 3.1.10

#### **nominal cost**

expected price that will be paid when a cost is due to be paid, including estimated changes in price due to, for example, forecast change in efficiency, inflation or deflation and technology

**3.1.11****operation cost**

costs incurred in running and managing the facility or built environment, including administration support services

Note 1 to entry: Operation costs could include rent, rates, insurances, energy and other environmental/regulatory inspection costs, local taxes and charges.

**3.1.12****real cost**

cost expressed as a value at the base date, including estimated changes in price due to forecast changes in efficiency and technology, but excluding general price inflation or deflation

**3.1.13****sunk costs**

costs of goods and services already incurred and/or irrevocably committed

Note 1 to entry: These are ignored in an appraisal. The opportunity costs of obtaining or continuing to tie up capital are, however, included in *whole-life cost* (3.1.14) analysis and the opportunity costs of using *assets* (3.4.1) can be dealt with as costs in *life-cycle cost* (3.1.7) analysis.

**3.1.14****whole-life cost****WLC**

all significant and relevant initial and future costs and benefits of an *asset* (3.4.1), throughout its *life cycle* (3.3.4), while fulfilling the performance requirements

**3.1.15****whole-life costing**

methodology for systematic economic consideration of all *whole-life costs* (3.1.14) and benefits over a period of analysis, as defined in the agreed scope

Note 1 to entry: The projected costs or benefits may include external costs (including, for example, finance, business costs, income from land sale, user costs).

Note 2 to entry: Whole-life costing can address a period of analysis that covers the entire life cycle or (a) selected stage(s) or periods of interest thereof.

Note 3 to entry: This definition is to be contrasted with that for *life-cycle costing* (3.1.8).

**3.2 Analysis/measures****3.2.1****life-cycle assessment****LCA**

method of measuring and evaluating the environmental impacts associated with a product, system or activity by describing and assessing the energy and materials used and released to the environment over the *life cycle* (3.3.4)

**3.2.2****net present value****NPV**

sum of the discounted future cash flows

Note 1 to entry: Where only costs are included, this can be termed *net present cost* (3.2.3).

Note 2 to entry: This is the standard criterion for deciding whether an alternative can be justified on economic principles, but other techniques are also used as described in [Annex B](#).

### 3.2.3

#### **net present cost**

#### **NPC**

sum of the discounted future costs

### 3.2.4

#### **present-day value**

#### **PDV**

monies accruing in the future which have been discounted to account for the fact that they are worth less at the time of calculation

### 3.2.5

#### **sensitivity analysis**

test of the outcome of an analysis by altering one or more parameters from initial value(s)

## 3.3 Elements of calculation

### 3.3.1

#### **discount rate**

factor or rate reflecting the *time value of money* (3.4.7) that is used to convert cash flows occurring at different times to a common time

Note 1 to entry: This can be used to convert future values to *present-day values* (3.2.4) and vice versa.

### 3.3.2

#### **escalation rate**

positive or negative factor or rate reflecting an estimate of differential increase/decrease in the general price level for a particular commodity, or group of commodities, or resource

Note 1 to entry: An escalation rate is derived by tracking the change in price over time of a single commodity, group or commodities or resource, which might or might not be one of the items in the typical "basket" of goods that is used to derive a general inflation/deflation factor.

### 3.3.3

#### **inflation/deflation**

sustained increase/decrease in the general price level

Note 1 to entry: Inflation/deflation can be measured monthly, quarterly or annually against a known index.

### 3.3.4

#### **life cycle**

consecutive and interlinked stages of the object under consideration

Note 1 to entry: The life cycle comprises all stages from construction, operation and maintenance to end-of-life, including decommissioning, deconstruction and disposal.

Note 2 to entry: Adapted from the definition of life cycle contained in ISO 14040.

### 3.3.5

#### **nominal discount rate**

factor or rate used to relate present and future money values in comparable terms taking into account the general inflation/deflation rate

### 3.3.6

#### **period of analysis**

period of time over which *life-cycle costs* (3.1.7) or *whole-life costs* (3.1.14) are analysed

Note 1 to entry: The period of analysis is determined by the client.

**3.3.7****real discount rate**

factor or rate used to relate present and future money values in comparable terms, not taking into account the general or specific inflation in the cost of a particular *asset* (3.4.1) under consideration

**3.3.8****residual value**

value assigned to an asset at the end of the *period of analysis* (3.3.6)

**3.4 Other terms****3.4.1****asset**

whole building or structure or unit of construction works, or a system or a component or part thereof

**3.4.2****disposal**

<end of life> transformation of the state of a building or facility that is no longer of use

Note 1 to entry: Transformation can include, either individually or in some combination, the decommissioning, deconstruction, recycling and demolition of the object of consideration.

**3.4.3****disposal**

<status change> transfer of ownership of, or responsibility for, the object of consideration

**3.4.4****externality**

quantifiable cost or benefit that occurs when the actions of organizations and individuals have an effect on people other than themselves

EXAMPLE Non-construction costs, income and wider social and business costs.

Note 1 to entry: Externalities are positive if their effects are benefits to other people and negative, or external costs, if the external effects are costs on other people. There may be external costs and benefits from both production and consumption. Adding the externality to the private cost/benefit gives the total social cost or benefit.

**3.4.5****intangible**

quantifiable cost and benefit that have been allocated monetary values for calculation purposes

**3.4.6****risk**

probability of an event multiplied by its consequences

Note 1 to entry: Examples of an event are failure and damage.

Note 2 to entry: Examples of consequences are cost, fatalities and exposure to personal or environmental hazard.

**3.4.7****sustainability**

state of the global system, including environmental, social and economic aspects, in which the needs of the present are met without compromising the ability of future generations to meet their own needs

Note 1 to entry: The environmental, social and economic aspects interact, are interdependent and are often referred to as the three dimensions of sustainability.

Note 2 to entry: Sustainability is the goal of *sustainable development* (3.4.8).

### 3.4.8

#### **sustainable development**

development that meets the environmental, social and economic needs of the present without compromising the ability of future generations to meet their own needs

Note 1 to entry: Derived from the Brundtland Report.

### 3.4.9

#### **time value of money**

measurement of the difference between future monies and the *present-day value* (3.2.4) of monies

### 3.4.10

#### **uncertainty**

lack of certain, deterministic values for the variable inputs used in a *life-cycle cost* (3.1.7) analysis of an asset

## **4 Principles of life-cycle costing**

### **4.1 Purpose and scope of life-cycle costing**

The purpose of life-cycle costing should be to quantify the life-cycle cost (LCC) for input into a decision-making or evaluation process, and should usually also include inputs from other evaluations (e.g. environmental assessment, design assessment, safety assessment, functionality assessment and regulatory compliance assessment). The quantification should be to the level of detail that is required for key project stages. The scope of costs included/excluded from an LCC analysis should be defined and agreed with the client at the outset.

### **4.2 Costs to include in LCC analysis**

#### **4.2.1 Defining scope of costs included in the analysis**

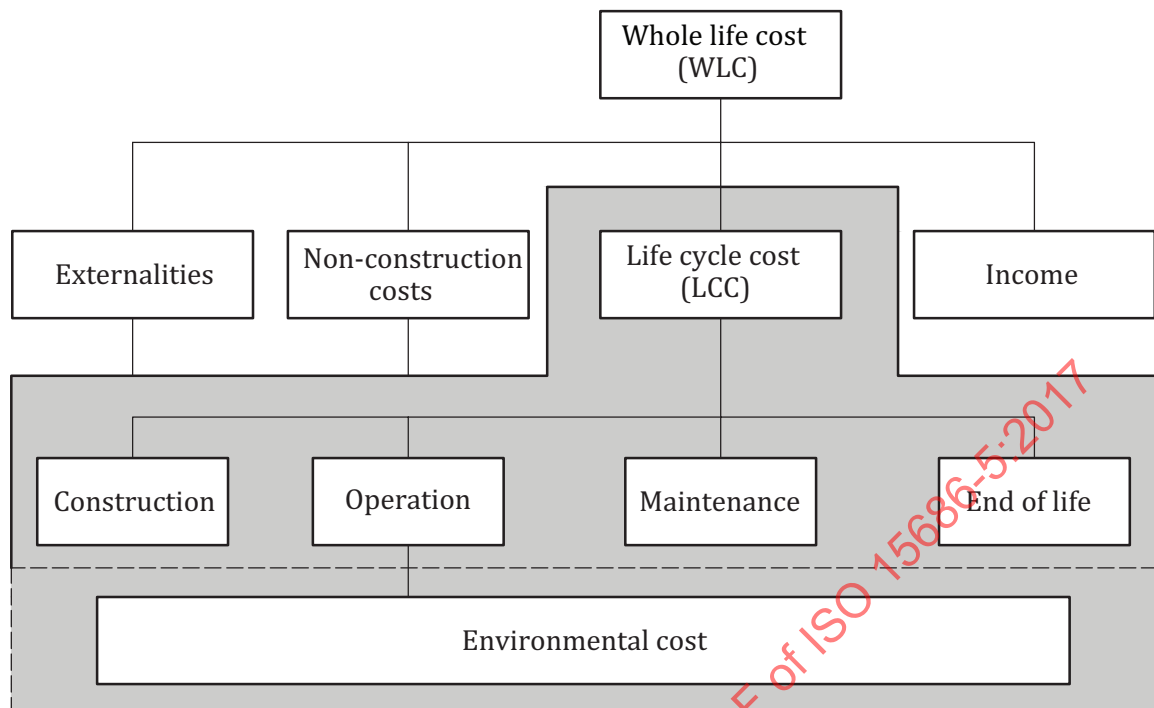
LCC analysis covers a defined list of costs over the physical, technical, economic or functional life of a constructed asset, over a defined period of analysis. Life-cycle costing is influenced by non-construction costs and wider occupancy costs, as well as local, national or international policies, allowances, taxes, etc. LCC analysis may include allowances for foreseeable changes, such as future occupancy levels or changing legislative or regulatory parameters. LCC analysis may also form part of a strategic review of procurement routes or objectives (such as enhancing sustainability or improving functionality).

Practice can vary between users as to whether only costs borne by the customer for the analysis (typically the construction client) are taken into account, or whether customer/societal, etc. costs are also included.

NOTE 1 Where the user and the construction client are different parties (e.g. in social housing), it can be required to take these external costs into account.

The definitions of the terms “intangible” (3.4.3) and “externality” (3.4.2) have been formulated to describe the wider costs. The former are monetized aspects which have some (often indirect) economic impact on the client organization. The latter are external to the client organization. It is necessary that both be clearly identified as such in any analysis. This issue is dealt with in more detail in [Clause 7](#).

[Figure 2](#) indicates graphically the costs that should be included in life-cycle costing and those wider costs and incomes that should be referred to as whole-life costs.



**Figure 2 — WLC and LCC elements**

The LCC analysis should consider all basic elements, such as the structure, envelope, services and finishes, fixtures and fittings, and the same cost issues for all alternatives appraised.

Environmental cash flows forming part of life cycle costing may be negative (costs, for example, taxes) or positive (incomes, for example, income from renewable energy generation). Since life cycle costing deals generally with costs as positives it is important to ensure that these are shown correctly. Project costs before commencement of design for construction (e.g. feasibility studies) form part of WLCs, not LCCs.

NOTE 2 Monetization of environmental impacts and external impacts are dealt with in [6.3](#) and [6.5](#).

#### 4.2.2 Classification of costs

[Figure 3](#) describes a generic cost classification that may be used to help define the specific scope of the analysis, providing a structured basis for comparative analysis that is intended to accommodate local practices.

NOTE 1 It is not necessary for every item included in the figure to be considered, and some additional costs can be required for certain projects. The intention is that more detailed guidance and cost structures applicable to national conditions are used to develop the cost plans, which can then be mapped to this structure.

Whole life cost (WLC)		
Non-construction costs		Y/N
Land and enabling works	<input type="checkbox"/>	Site costs (land and any existing building)
Finance	<input type="checkbox"/>	Interest or cost of money and wider economic impacts
User support costs (1) strategic property management	<input type="checkbox"/>	Includes in-house resources and real estate/property management/general inspections, acquisition, disposal and removal
User support costs (2) use charges	<input type="checkbox"/>	Unitary charges, parking charges, charges for associated facilities
User support costs (3) administration	<input type="checkbox"/>	Reception, helpdesk, switchboard, post, IT services, library services, catering, hospitality, vending, equipment, furniture, internal plants (flowers), stationery, refuse collection, caretaking and portering, security, ICT, internal moves
Taxes	<input type="checkbox"/>	Taxes on non-construction items
Other	<input type="checkbox"/>	
Income		
Income from sales	<input type="checkbox"/>	Residual value on disposal of interest in land, constructed assets or salvaged materials, inc. grants etc.
Third party income during operation	<input type="checkbox"/>	Rent and service charges
Taxes on income	<input type="checkbox"/>	On land transactions
Disruption	<input type="checkbox"/>	Downtime, loss of income
Other	<input type="checkbox"/>	
Externalities		
Life cycle cost (LCC)		
Construction		Y/N
Professional fees	<input type="checkbox"/>	Project design and engineering, statutory consents
Temporary works	<input type="checkbox"/>	Site clearance etc.
Construction of asset	<input type="checkbox"/>	Including infrastructure, fixtures, fitting out, commissioning, valuation and handover
Initial adaptation or refurbishment of asset	<input type="checkbox"/>	Including infrastructure, fixtures, fitting out, commissioning, valuation and handover
Taxes	<input type="checkbox"/>	Taxes on construction goods and services (e.g. VAT)
Other	<input type="checkbox"/>	Project contingencies
Operation		
Rent	<input type="checkbox"/>	
Insurance	<input type="checkbox"/>	Building owner and/or occupiers
Cyclical regulatory costs	<input type="checkbox"/>	Fire, access inspections
Utilities	<input type="checkbox"/>	Including fuel for heating, cooling, power, lighting, water and sewerage costs
Taxes	<input type="checkbox"/>	Rates, local charges, environmental taxes
Other	<input type="checkbox"/>	Allowance for future compliance with regulatory changes
Maintenance		
Maintenance management	<input type="checkbox"/>	Cyclical inspections, design of works, management of planned service contracts
Adaptation or refurbishment of asset in use	<input type="checkbox"/>	Including infrastructure, fitting out commissioning, validation and handover
Repairs and replacement of minor components/small areas	<input type="checkbox"/>	Defined by value, size of area, contract terms
Replacement of major systems and components	<input type="checkbox"/>	Including associated design and project management
Cleaning	<input type="checkbox"/>	Including regular cyclical cleaning and periodic specific cleaning
Grounds maintenance	<input type="checkbox"/>	Within defined site area
Redecoration	<input type="checkbox"/>	Including regular, periodic and specific decoration
Taxes	<input type="checkbox"/>	Taxes on maintenance goods and services
Other	<input type="checkbox"/>	
End of life		
Disposal inspections	<input type="checkbox"/>	Final condition inspections
Disposal and Demolition	<input type="checkbox"/>	Including decommissioning, disposal of materials and site clean up
Reinstatement to meet contractual requirements	<input type="checkbox"/>	On condition criteria for end of lease
Taxes	<input type="checkbox"/>	Taxes on goods and services
Other	<input type="checkbox"/>	

Figure 3 — Typical scope of costs (to select some, or all, for LCC analysis)



Costs should generally be placed by category; minor deviations due to restrictions of national coding should be stated. In some countries, it can be difficult to subdivide costs into cost groups. In these cases, groups may be combined for analysis purposes.

Cleaning may be categorized under “maintenance” (as defined in this document) or under “operation,” in which case it should be noted as such.

Land costs within non-construction costs may include initial costs, such as soil improvement techniques or provision of infrastructure to allow development of the site.

NOTE 2 These costs are for enabling works and, while they can incur a cost to the client for the LCC analysis, they are rarely included in the analysis of construction costs, as they tend to occur in advance of the main construction works, and can incur costs to different landowners. Also, they can be sunk costs by the time the LCC analysis is commissioned. If the client for the analysis requires that enabling works costs be included, this is noted in reporting.

The LCC analysis shall clearly include a scoping section that indicates which costs are within the boundary conditions (system and/or constructed asset) and any parts of the life-cycle costing that have been excluded.

NOTE 3 LCC analysis forms an input to asset and facility management activities across many sectors, some of which have their own guidelines. This standard is applicable to buildings and constructed assets. Further guidance is available in ISO 55000:2014, 7.5 (asset management) and in EN 15221 (facilities management).

The end of the service life of the constructed asset might or might not be included in the “end-of-life costs” of the building-life cycle.

### 4.3 Typical analysis at different stages of the life cycle

Typically, LCC analysis may be used during the following four key stages of the life cycle of any constructed asset:

- a) project investment and planning, whole-life costing/life-cycle costing strategic analyses, preconstruction;
- b) design and construction, life-cycle costing during construction, at scheme, functional, system and detailed component levels;
- c) during occupation, life-cycle costing during occupation (cost-in-use), post-construction;
- d) disposal, life-cycle costing at end-of-life/status change.

[Figure 4](#) indicates the typical use of LCC analysis at distinct stages during the whole-life cycle and the cost elements that should be included at each stage.

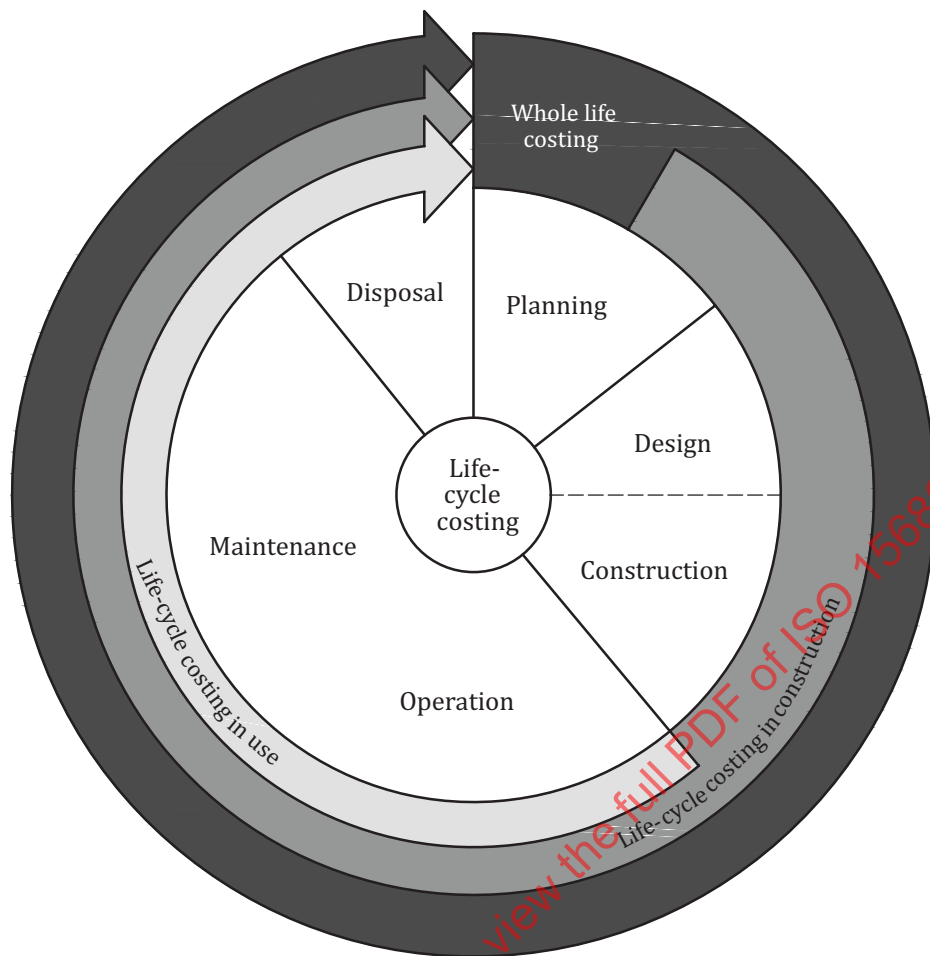


Figure 4 — Analysis at different stages of the life cycle

#### 4.4 Analysis based on client requirements and the intended use of the results

##### 4.4.1 Scope based on client requirements

The scope of the LCC analysis and the intended use of the results shall be defined prior to undertaking the analysis. This should be included in the objectives set out in the client brief.

NOTE 1 The different decisions informed by LCC analysis are described in [4.4.2](#).

When the life-cycle costing involves an economic comparison of different alternatives, all client requirements shall be met (including aesthetic), as well as taking account of all known regulatory requirements over the period of analysis. These items should be included in the client's requirements brief.

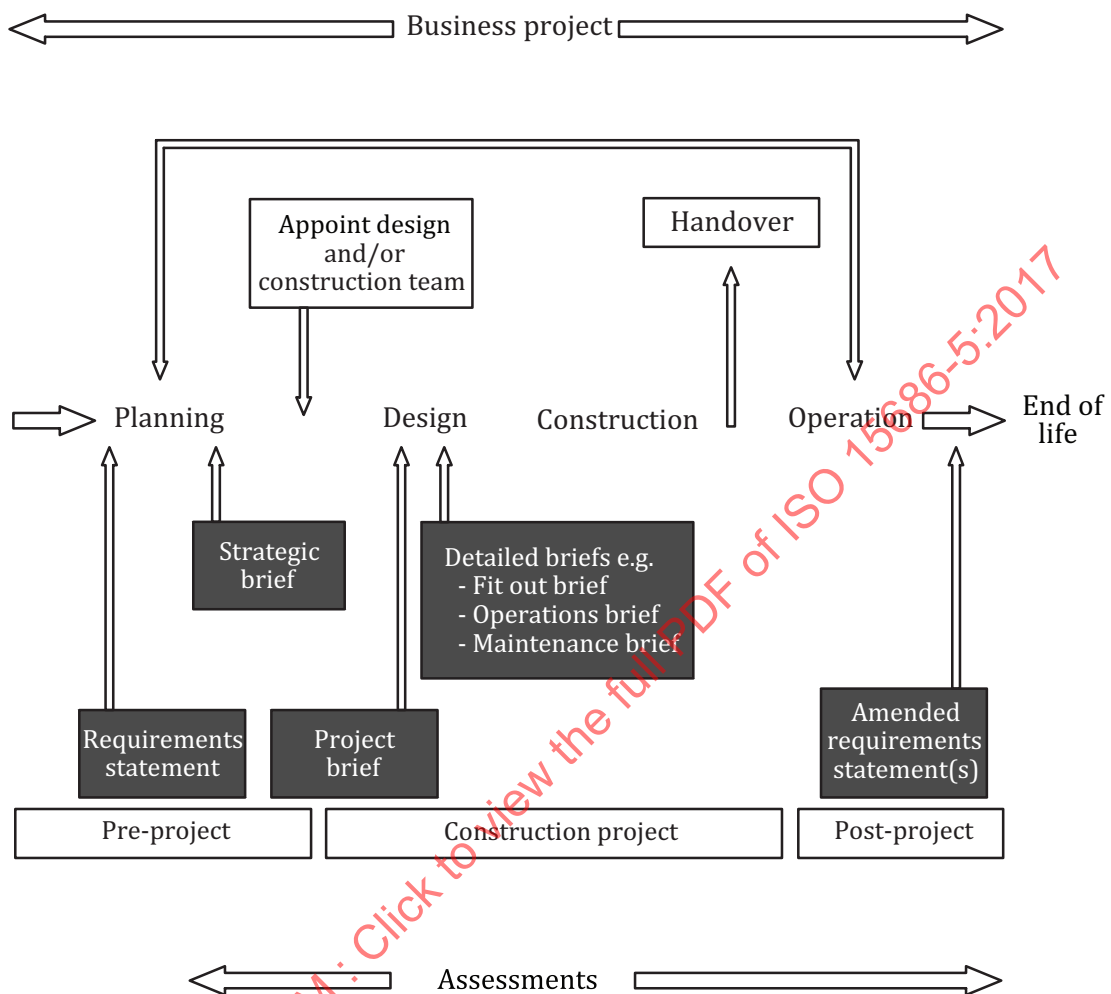
NOTE 2 Increasingly, client's life-cycle costing briefs require more than a static analysis of two or more fixed alternatives.

Earlier, LCC analysis combined with other decision-support techniques can substantially influence design solutions, component specifications and/or contractual procurement routes adopted for new projects and strategic asset management.

NOTE 3 Decision-support techniques can include risk management, value management/engineering, operational cost and performance modelling.

NOTE 4 Strategic asset management can include capital-investment planning, maintenance strategies, outsourcing, demonstrating sustainability and reducing environmental impact, enhancing the functional performance of facilities, and providing more flexible solutions in terms of space planning/functional capacity.

The client requirements may be revised and clarified through the project life cycle. Various briefing documents may be produced at different stages, and the requirements identified can be relevant to any stage of the life cycle, as indicated in [Figure 5](#).



**Figure 5 — Client requirements through the project life cycle**

#### 4.4.2 Decisions informed by LCC analysis

[Figure 6](#) indicates the different levels of LCC analysis (strategic, system level and detailed level) that can occur at different stages of the life cycle. LCC analysis may be used for new assets or major refurbishments and planning the future use of existing assets. LCC analysis may be applied to a complete asset or to a specific assembly, component or system such as plant, road surface or a roofing assembly.

The LCC for a complete building or structure should be built up from the sum of the independent parts plus the interaction between them and the consequential costs, if any.

Typical decisions informed by LCC analysis can include:

- evaluation of different investment scenarios (e.g. to adapt and redevelop an existing facility or to provide a totally new facility) at the investment planning stage;
- choices between alternative designs for the whole or part of a constructed asset (asset, system or detailed element level LCC analysis) during the design and construction stage;
- choices among alternative components, all of which have acceptable performance (component-level LCC analysis) during the construction or in-use stages;

- d) comparison and/or benchmarking analysis of previous decisions, which may be at the level of individual cost headings (e.g. energy costs, cleaning costs) or at a strategic level (e.g. open plan versus cellular office accommodation);
- e) estimation of future costs for budgetary purposes or for the evaluation of the acceptability of an investment on the basis of cost of ownership.

NOTE Such decisions, especially those placed in a strategic (organizational) framework, can create added value for the asset and help to identify the most cost-effective operations and maintenance regime.

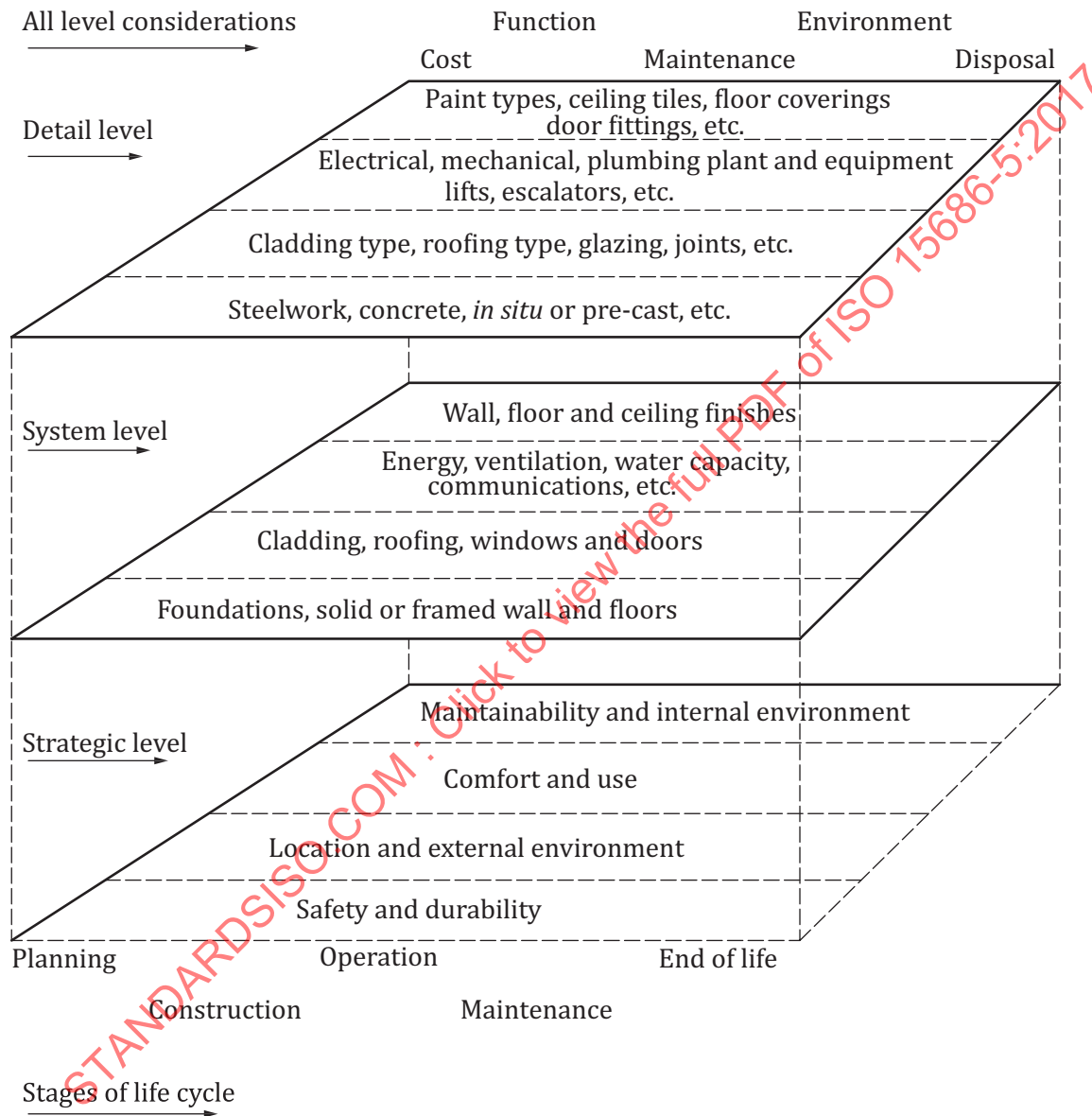


Figure 6 — Different levels of analysis at different stages of the life cycle

#### 4.4.3 Strategic level project planning — Evaluation of strategic alternatives

This phase can include many individual activities relating to carrying out strategic-level appraisals for the specific acquisition of a capital asset (acquire or construct), including the following:

- a) definition of the requirements for a constructed asset, in terms of functional and performance requirements;
- b) set design life and the level and period of analysis covered by the LCC analysis;

- c) client priorities (e.g. required rate of return on capital investment and hand-back obligations);
- d) preliminary design concepts and related life-cycle costing assumptions on specifications or service life plans;
- e) acquisition route (including construction/fit-out and commissioning and/or by purchase/lease);
- f) purchase (including essential commissioning and taking into account income from the sale of the existing asset);
- g) cost-of-ownership considerations (may or may not include the costs for the end-of-life/disposal of the asset);
- h) other non-construction costs (as applicable for investment-decision-making purposes).

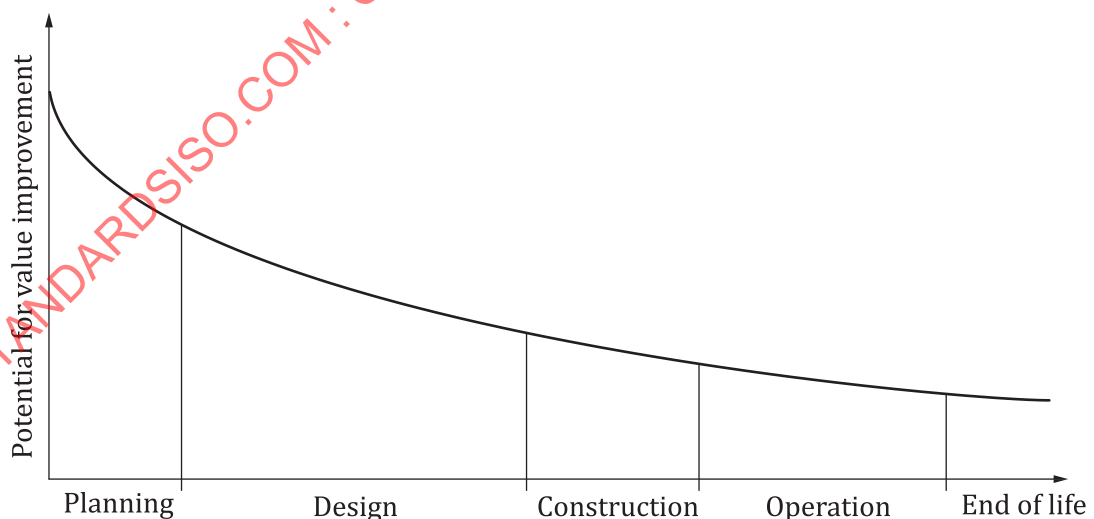
Each strategic alternative needs to have a separate life-cycle cost forecast. Broad assumptions may be made at this stage for key variables and may include assumptions about future requirements (such as future accommodation needs), and about variables in the cost calculation (such as costs of energy and choice of applied discount rates). Technical assumptions may also be made about the data included in calculations (such as timing of cost flows and service life of components). All assumptions shall be noted in the report of the analysis.

NOTE Guidance on these issues is included in ISO 15686-1, which describes a process of planning the service life of the asset going beyond simple comparisons between alternative solutions.

#### 4.4.4 System and detailed decision level — Integrating life-cycle costing into design appraisals

[Figure 7](#) provides an indication of the scope for LCC savings that can be made during the project life-cycle phases.

NOTE 1 The planning and design phase offers the greatest potential to influence the post-construction life-cycle cost, since the opportunity to influence the design and construction becomes increasingly limited as the acquisition phase proceeds beyond the commitment to invest in purchase or construction of the asset. Up to 80 % of the operation, maintenance and replacement costs of a building can be influenced in the first 20 % of the design process.



**Figure 7 — Scope to influence LCC savings over time**

Decisions, data feedback and continual monitoring and optimization of LCC should continue through the service life of the facility.

In order to achieve the benefits possible from the planning and design stages, the original life-cycle costing assumptions shall be reviewed and progressively refined or replaced by better analysis of

quantities, costs and predicted performance. Assumptions about the basis of calculation (such as the period of analysis and the discount rate to be applied) shall also be confirmed during this phase of the analysis.

NOTE 2 As the design is developed, the LCC plan is estimated from the capital and operational cost plans, based on the level of information available.

The LCC analyses should be developed concurrently with the design and should be continuously related back to the initial plan, with any conflicts highlighted and resolved as applicable. Progressively, reliance on historic costs should be replaced by confidence in predicted costs for the project under review.

#### 4.4.5 Service life planning — LCC plans

For new construction or major refurbishment, the LCC plan is developed from the construction information and updated during the construction phase to establish the life cycle cost plan for the operation period. For existing facilities, the plan is developed from current information plus survey information gathered to fill in gaps in information.

The performance and costs of the completed construction should be monitored and can highlight deviations from the cost predictions, consequences of changes to the operating and maintenance regimes, increases in running costs that can be as a result of client adaptations, and over-cautious or optimistic predictions or time estimates.

The LCC plan should include documentation of the reliability and durability information, maintenance plans, the estimated life cycle for major repairs, and the replacement of the components and building services. The plan should also include sufficient detail to allow monitoring of costs and timing of work. The completed construction project should be supported by manuals setting out the information on operational, maintenance and life-cycle repairs, and replacement/end-of-life disposal procedures. The timing of activities during the operation and maintenance phase activities should be forecast and agreed in the form of a schedule.

NOTE 1 See ISO 15686-1 and ISO 15686-2 for guidance on estimating and predicting the service life of components.

The level of operation and maintenance activities, as well as their times of occurrence, shall be included in the LCC analysis, as these activities directly impact service life.

NOTE 2 See ISO 15686-3 for further details on documentation to accompany service life planning.

NOTE 3 The operation and maintenance phases are usually the longest in the life cycle of constructed assets, but these phases are often neglected. The separately identifiable costs associated with operations and maintenance often occur repeatedly. They are likely to represent a large share of the total LCC of the constructed asset and often detailed analysis of major cost headings is necessary (e.g. to achieve an acceptable balance between capital and the operation and maintenance and replacement/end-of-life costs or to limit unacceptable risks of failure in use).

#### 4.4.6 Major repairs, replacements and adaptations

The cost of planned major repairs, replacements and adaptations shall be included in the LCC plan, even though the plan can require revision when the activities actually occur.

NOTE Major repairs and replacement (and adaptation, if required) are essentially a partial repeat of the activities in the design and construction phases, but at a different point in the life cycle of the constructed asset. The operation and maintenance phase then begins again with different starting characteristics.

A new LCC analysis shall be prepared if a major refurbishment or replacement is needed during the operation phase. The decision to undertake refurbishment should include assessment of the revised residual life of the constructed asset and whether the original design life estimates remain valid when set against achieved service lives and any changed requirements by the occupier/client.

#### 4.4.7 End of life

The LCC analysis shall indicate the costs that are included for the end-of-life phase of the life cycle. Demolition can occur before or after disposal and it should be clear whether the costs are included in the analysis.

NOTE 1 The end-of-life stage can include inspections prior to disposal and can require demolition, preparation for recycling and/or re-use and/or recovery for energy and/or disposal as waste.

NOTE 2 Disposal can result in an income rather than a cost if the constructed asset or its parts have further potential use. Income can be considered, if required, in the WLC analysis.

### 4.5 Data for analysis at different stages of the project life cycle

#### 4.5.1 General

Life-cycle costing can be carried out at a coarse level using industry-average or benchmark figures for that type of construction (these are sometimes termed “parametric estimates”) or at a detailed level on the basis of specific estimates or predictions of component performance and maintenance activities. Calculations of LCC can be made at various levels depending on which phase of the project process is involved. The degree of detail and information available should play a decisive role. The general principle that determines the level of detail at which calculations of LCC are made should be the corresponding level of detail employed to calculate the acquisition costs.

NOTE Generally, earlier analysis within the project life cycle is at benchmark level and later analysis is more detailed.

#### 4.5.2 Benchmark LCC analysis

Typically, an initial (budget) cost analysis should be based on the functional unit (e.g. cost per bed) or total area of the asset (e.g. cost per square metres) or on the number of persons accommodated (e.g. in a school, prison or office).

NOTE 1 With more time, the LCC cost model can be calculated in the form of an elemental-level analysis using an integrated LCC structure, which improves the accuracy of the estimating.

Caution is needed to ensure that previous projects used as the basis for rates (at asset or elemental level) are comparable with the proposed asset. It is necessary that the analysis also reflect changes in costs since the previous project was undertaken and any other local factors relevant to the new project.

The benchmark-level estimate should be progressively refined but can be retained only as a basis for checking against the detailed life-cycle costing analysis.

NOTE 2 A high-level classification of costs is included in [Figure 3](#), but there are more detailed cost structures used to develop benchmark costs for specific design options, localities or purposes. Examples include ISO 9836 (includes measurement of areas guidance), EN 15221-6 (includes measurement of space areas), EN 1521 (includes guidance on performance benchmarking), RICS Code of Measuring Practice (UK, defines building area measurement), BS 8544 and RICS New Rules of Measurement Part 3 (UK, define cost metrics for LCC of maintenance and published benchmarks are provided by Building Cost Information Service), International Facility Management Association (IFMA Benchmarks exchange benchmarking portal).

#### 4.5.3 Detailed LCC analysis

Detailed life-cycle costing analysis shall be based on the proposed design detailing and a quantum of individual elements or components of the constructed asset. These are then summed up to produce a LCC estimate based on first principles. As the design evolves, the impact of specific options shall be tested to assess the impact on the overall cost (and other project performance requirements, such as time to complete the work). The level of analysis shall include the specific consideration of service life planning of the proposed design of composite items. More detailed service lives for particular assets shall be considered to evaluate and inform specification choice



There are various national standards available on how to break down costs into a structured analysis (see Bibliography) and it is important to note that the comparison of typical costs from different sources should ensure that each data structure is clearly understood.

#### 4.6 Cost variables

For each cost, whether a cost benchmark or a detailed cost-analysis category, the associated time profile of when the cost occurs (or recurs) shall be determined. Time profiles of the costs may consist of only one occurrence, but any cost that is spread over time, or one that is repeated, may also generate a series of cost and time pairs. Costs may be fixed or variable over time. The basis of the timing of life-cycle costs or other cash flows shall be recorded in the form of a life-cycle-assumptions schedule.

NOTE 1 These time and cost pairs are most readily converted into LCC estimates over the period of analysis, using a computer spreadsheet or purpose-built software.

The costs should be expressed in real costs rather than the value in the future (e.g. the current cost of a boiler they are should be used, not nominal costs) due to the uncertainty of future values. However, nominal (future) values may be used, provided they are clearly differentiated in reporting.

Values for predicted, future life-cycle costs should be as accurate as possible. Particular emphasis should be given to the most significant cost variables and where robust benchmark data sets are limited. Values can be derived from:

- a) a direct estimation from known costs and components;
- b) historical data analysis from typical applications (e.g. bills of quantities);
- c) models based on expected performance, averages, etc.;
- d) best guesses of future trends in technology, market and application.

Computer models set up for sensitivity and risk analysis should ideally be totally in parametric form, i.e. each value should be related to a parameter which, when changed, causes all other costs derived from it to change. Alternatively, logical analysis and checking of variables may be performed with each change.

The level of information about cost variables can be dependent on a number of factors, such as the difficulty of obtaining the range and detail of required input information upon which to base an LCC analysis or type of LCC evaluation methods and models used.

NOTE 2 This can result in inconsistency in the underlying scoping and assumptions.

It can be necessary to consider other cost variables, e.g. currency and cost conversion.

NOTE 3 [Clauses 5](#) and [7](#) provide guidance on the variables that should be included in LCC analysis. [Clause 6](#) covers variables that can be included in WLC analysis.

#### 4.7 Calculating cost variables and the form of future costs analysis

Costs in an LCC analysis shall be clearly indicated in real or nominal, and present or discounted, terms and should be used consistently. Ideally, real and discounted costs should be used.

NOTE More details of situations where alternative discount rates might be applied are given in [5.4.5](#), [Clause 7](#) and [8.4](#).



## 4.8 Discounting costs to present values

Where an option has an acquisition cost and future costs or where options have differing acquisition and future costs discounting, is the mechanism used to bring those costs to a common base date. Details on discounting are given in [7.3](#) and [7.4](#).

NOTE The concept of the “time value of money” suggests that, in investment terms, money has a value depending on the exact date on which it is received or paid; this is dealt with by discounting future values to arrive at the present value. The “time value of money” is allowed for by discounting future costs to reflect their diminished value in the year of transaction relative to the base year. The discount rate varies according to the organization involved.

## 4.9 Approval and validation

Funders and/or clients can require that the LCC assumptions and decisions be reviewed or audited to confirm that they provide an adequate and acceptable basis for the LCC estimate.

NOTE 1 Life-cycle costing requires assumptions about the future use and operation of the building or constructed asset and that decisions be made about the detailed life-cycle costing methodology and outputs. These assumptions and decisions have a significant influence on the outcomes of the life-cycle costing.

NOTE 2 ISO 15686-3 gives detailed guidance on reviewing assumptions and decisions. In particular, ISO 15686-3:2002, Table 1, gives guidance on the review and audit activities at various stages in the project. Approval and validation of the assumptions and methodology is covered at the project-definition stage.

## 4.10 Reporting LCC analysis

Reporting of the LCC analysis shall make clear the scope of the analysis, the information on which it is based and the level of reliance that can be placed on the information.

NOTE 1 Confidence in the results of LCC analysis depends on the existence and use of the relevant information, the assumptions made, any omissions or exclusions and the input data used in the analysis. Erroneous conclusions can be drawn and wrong decisions made due to the use of incorrect data or the omission of cost-significant items (see AS/NZS 4536[14]).

Two techniques that can be useful in indicating the range of uncertainty and risk associated with specific LCC analyses are the Monte Carlo method and sensitivity analysis.

NOTE 2 The Monte Carlo method and sensitivity analysis are briefly described in [Clause 8](#).

NOTE 3 [Clause 9](#) gives a brief indication of the requirements for reporting and the audit trail associated with reporting the LCC analysis. Further relevant guidance can be found in ISO 15686-3.

# 5 Setting the scope for LCC analysis

## 5.1 Relevance and importance of setting parameters for the use of life-cycle costing

LCC analysis shall explicitly define the scope, form, level and period of analysis together with an anticipated level of uncertainty and risks relating to the LCC analysis and reporting. The parameters of the LCC analysis depend on the purpose and use of the intended results. The validity and relevance of the analysis can depend on the parameters selected. In particular, people with broad expertise in facilities management, maintenance and repair should provide input to the appraisal.

An LCC analysis can be undertaken to understand the implications of an investment in a constructed asset. Often, it is used to compare and evaluate alternatives that can have different implications.

NOTE 1 For comparison of alternative investments, see [Clause 6](#) and [Annex B](#).

Doing nothing should be included in the analysis, especially in the case of refurbishment. All alternatives should satisfy the client's requirements brief; comparing substandard options should be avoided. If the initial comparison results are unacceptable, this can indicate that the original brief should be revised.

The repercussions or consequences of selecting an alternative should also be considered, for example:

- a) changing the thermal resistance properties of the envelope by selecting different materials can result in changes in heating and cooling costs;
- b) changing from a paint to a lightweight stain can require a different application regime and re-coating at different frequencies;
- c) providing a better initial specification can result in reduced disruption to the use of transport infrastructure assets during maintenance;
- d) providing a specification that can adapt to changing demands (e.g. for road or school use) can provide a longer life cycle.

In particular, alternatives may have different external or intangible costs, such as restricting access to the building or disrupting occupant activities. These might not be costs borne by the client (e.g. disruption and associated loss of retail income to tenants in a shopping centre during building maintenance) and so can be overlooked.

NOTE 2 Major cost implications tend to be associated with significant/strategic design considerations, such as orientation, building footprint, location or site, building height or layout. Similarly, the selection of indoor climate control solutions, such as between passive ventilation/solar design and air conditioning/heating, can have significant capital and operating cost implications. For non-building assets, the long-term performance, safety and flexibility tend to be critical, as these assets often have a longer life cycle. [Clauses 6](#) and [7](#) describe some of the critical variables that it is advisable to consider in an appraisal.

## 5.2 Service life, life cycle and design life

The design life of the constructed asset is a key performance requirement and should be defined in the client's brief. The estimated service life of the asset should be at least as long as the design life.

Service life replacement dates shall be included in life-cycle costing. The life cycle should take account of the period during which the asset is intended to be used for its function or business purpose. This period can dictate the period of analysis of the LCC and can dictate the design life for major assets and components.

NOTE For further information on estimated service life and design life, see ISO 15686-1 and ISO 15686-2. Maintenance, repair and replacement are required for certain parts to achieve the predicted/estimated life cycle.

## 5.3 Period of analysis

The period of analysis should be based on the client's requirements, which may be over the life cycle of the asset.

NOTE 1 Where the life cycle is longer than 100 years, the period used in calculations can be 100 years (by agreement) as the calculation is unlikely to be significantly affected beyond this point.

Other factors can also be taken into account, such as the following.

- a) The period of foreseeable need or occupation of the constructed asset (the entire life cycle); this is the preferred period of analysis. If the analysis is over a shorter period, this should be explicitly indicated in reporting.
- b) A period determined by a contractual liability (e.g. for maintenance of the asset or for a mortgage financing the investment).
- c) A standard investment-analysis period applied within an organization.

It can be necessary for the LCC analysis to consider costs occurring outside the period of analysis as they can significantly impact the client's costs of ownership.

NOTE 2 Such costs can include heavy maintenance costs due after the end of a period of analysis (and/or associated loss of performance) and the residual value of the asset.

The results of the LCC analysis may be reviewed over several periods of analysis if a shorter period than the life cycle is selected. There can also be a requirement to assess the risk inherent in delaying maintenance works beyond the end of the period of analysis.

Obsolescence should be taken into account when setting the period of analysis, as it can cause the unplanned end-of-service life or a change of use. A sensitivity analysis can reveal how precise the calculation is and how it affects the calculation if the input were different.

NOTE 3 More information on obsolescence is given in ISO 15686-1.

## 5.4 Cost variables

### 5.4.1 Acquisition costs

LCC analysis may be used to demonstrate whether or not higher acquisition costs are justified by lower in-use costs and/or enhanced performance.

NOTE Improvements (e.g. to the site landscaping, or certification to ISO 14001) can be justified on the basis of increase to the value of the building in a WLC analysis.

Acquisition costs may form a substantial part of the total LCC for new construction and/or assets with a short life cycle. Acquisition costs may include:

- a) site costs (potentially including site improvement, enabling works and infrastructure provision, although these may be the subject of separate projects or may be sunk costs);
- b) temporary works/decanting costs;
- c) design/engineering costs;
- d) regulatory/planning costs;
- e) construction and earthworks;
- f) commissioning costs/fees;
- g) business use of in-house resources and administration.

Sunk costs should not be included in an LCC analysis except where there is an opportunity cost in using an existing asset or land in the ownership of the client. In this situation, the opportunity cost may be included in the LCC analysis, but it should be noted.

### 5.4.2 Operation, maintenance and replacement costs

#### 5.4.2.1 Operation, maintenance and replacement issues

The prime objectives of estimating the operation, maintenance and replacement costs should be

- to ensure that the service life is optimized to meet the specified design life, and
- to understand the implications of alternatives under consideration.

Operation and maintenance is an integral part of any LCC analysis. A wide range of operation and maintenance types, activities and frequencies can have different costs and effects on the ongoing performance and future replacement cycles of a constructed asset. The results of the LCC analysis

(with consideration of other performance requirements in the client brief) can determine an acceptable operation, maintenance and replacement plan for the constructed asset.

Issues that should be considered include:

- a) the performance over time of each element in the anticipated building location;
- b) the identification of probable dates of failure and whether they conform to the client brief or regulations;
- c) the work required and associated costs to retain and/or restore the element to acceptable performance at various stages through its life (by maintenance or replacement);
- d) the costs associated with loss of the amenity due to unavailability or failure;
- e) the costs associated with degraded performance;
- f) the reduced service life (of the building or element as appropriate) resulting from any maintenance regime;
- g) the costs that a particular operation and maintenance plan incur at the design stage (e.g. the costs of building in access for cleaning or replacement regimes);
- h) the maintenance and associated management costs that tend to occur/recur on regular, short-term cycles;
- i) replacement costs that can occur on (a) relatively longer cycle(s) and can be analysed separately or as part of the capital costs;
- j) energy and other consumable/utilities costs associated with mechanical and electrical plant and machinery.

The issues described above can require iterative consideration following changes or developments to the design or to the client's requirements. LCC analysis can require reconsideration or full revision at different stages of the life cycle.

**NOTE** Failure and associated end-of-life can be functional, aesthetic or economic, or result from foreseeable changes in requirements or changes to technology. Replacements can be required in practice to associated elements in the course of major replacements (e.g. rainwater-disposal systems when roofs are recovered or tiles when bathroom sanitary equipment is renewed).

#### 5.4.2.2 Maintenance activities

Maintenance activities can be grouped into various categories for cost/budget analysis, but all should be taken into account. The categories may include maintenance that is:

- a) preventive in intention (including condition-based or predictive and scheduled);
- b) corrective in intention (including allowances for emergency/unforeseen events or reactive corrections to failures);
- c) deferred (a decision about timing and urgency, which can have cost consequences).

#### 5.4.2.3 Maintenance management activities

If the LCC analysis includes maintenance management, the costs may encompass all activities necessary to arrange, prioritize, resource or check maintenance, such as:

- a) cyclical inspection (including condition surveys, specific inspections, condition monitoring);
- b) maintenance planning (including scheduling, resourcing, tendering);
- c) design and management of major replacements.

NOTE The design and management of major replacements is normally included in the costing of the major replacements, while inspection and maintenance planning can be dealt with as a separate cost heading.

#### 5.4.2.4 Cleaning and minor repairs

Cleaning can be considered within the context of maintenance or can fall into the management category. Similarly, minor repairs (such as lamp replacement) can be considered as maintenance or dealt with as management activities. The LCC report should clearly indicate where cleaning and minor repairs have been considered, or that they are excluded, by agreement, from the analysis.

#### 5.4.2.5 Indirect costs of maintenance

The LCC analysis should match the requirements of the client's brief. The client may require that some or all of the following indirect costs be taken into account:

- a) down time (loss of function for a period);
- b) disruption of business activity (e.g. disruption to retail or to transport);
- c) non-availability of a building/structure (and any associated costs for alternative accommodation);
- d) cost effects of aesthetic condition (e.g. loss of income resulting from difficulty in letting a building);
- e) maintenance strategy (e.g. timing of cycles for cyclical maintenance of finishes or the presence/absence of *in situ* professional maintenance personnel);
- f) external costs/savings data (e.g. to tenants of the building).

If any other costs or savings are included for consideration as part of the appraisal process, they should be identified in the LCC analysis.

NOTE 1 Examples include taxes on particular types of activity, such as design fees or environmental taxes for depositing waste.

NOTE 2 It can be necessary to include certain externalities and business disruption costs, i.e. costs associated with the process but not reflected in the interaction between the provider and the client.

#### 5.4.3 Costs at disposal

LCC analysis should include assumptions about performance requirements that can affect disposal costs. It can be necessary to give specific consideration to environmental requirements, which can involve the use of nominal costs.

NOTE 1 For example, disposal costs can be affected by works required to decommission or make good a site following demolition or disuse under the "polluter pays" principle. Assumptions can be made about future costs, dependent on the use and the level of pollution/contamination likely to remain following demolition.

NOTE 2 Equally, where demolition of an existing constructed asset or other remediation of a brownfield site takes place early in a project, it can be necessary to consider appropriate and/or best-practice works at an early stage. There can be associated specific and identifiable costs (i.e. landfill tax) that indicate the advisability of investigating alternative scenarios.

#### 5.4.4 End-of-life residual valuations

Residual value should be evaluated by determining what similar, comparably-aged assets in similar locations are currently selling for in commercial markets. Alternatively, book estimates of the resale value of used assets can be available from industry or government sources. The values of similar, comparably-aged assets can also be assessed. If neither of these mechanisms can be utilized, a straight-line depreciation based on the capital value and depreciation over the service life or design life of the asset can provide a more accurate value. Positive residual values should be considered in whole-life costing; but it should be noted that they can be substantial and that the decision to consider end-of-

life costs can generate a reasonable demand to also consider residual values. The condition of the asset at the end of the period of analysis can impact the residual or disposal value and can reflect the maintenance policies and expenditure during the life cycle.

#### 5.4.5 Discount rate

The type of discount rate, either real or nominal, shall be clearly distinguished.

NOTE 1 The real discount rate applied to costs (and benefits) that are also measured in real terms assumes that inflation/deflation applies equally to all.

Occasionally, escalation rates may be used as a form of sensitivity analysis where there are grounds to anticipate that the standard rate of inflation does not apply in the case of a specific scenario. Typically, real rates should be used; these exclude the impact of future inflation. Nominal rates may be used by agreement, if that is what is required by the client or justified by the situation.

The discount rate in the private sector should represent the opportunity cost of investing the capital, which can be:

- a) the interest cost of a loan for the investment;
- b) the interest lost on reduction of cash on deposit;
- c) the returns lost on investment elsewhere (e.g. in bonds or equities);
- d) the actual return achieved on capital investment in the business;
- e) the required rate of return of an investor in a new business.

Within the public sector, a discount rate can be determined by the central government (sometimes termed the social discount rate) as a test requirement for their investments, based on an assessment of the long-term opportunity cost to the public sector of selecting one investment rather than another.

NOTE 2 Historically, the real discount rate has reflected the general productivity rate of the producer, sector or field. Generally, productivity has been within 0 % and 2 % over the long term. However, rates as low as these are not universal. Discount rates of between 0 % and 4 % are typically used. A higher rate discourages long-term investments, while a lower rate encourages them.

NOTE 3 Where the discount rate is not a requirement fixed by the client (public or private), it is normal to undertake sensitivity analysis using a range of rates to test the validity of the conclusions if the input conditions change.

#### 5.4.6 Inflation

If real costs are used in the LCC analysis, assumptions about the general rate of inflation should not be required. However, if nominal costs are used in the LCC analysis, assumptions can be made about discount rates (and underlying inflation rates), but they should be explicit and the sensitivity should be checked.

#### 5.4.7 Taxes and subsidies

Taxes and subsidies can affect the relative price and the decision-making process. LCC analysis should be adjusted for any incidence of tax arising from the different alternatives being considered. The existence of tax subsidies associated with the investment should be included.



#### 5.4.8 Changes in costs over time

Possible disproportionate changes in costs relative to inflation should be considered when setting the scope of the analysis.

**EXAMPLES** Shortage of labour, cost of scarce materials for historic-asset renovations, and costs associated with transport for works in remote locations.

#### 5.4.9 Energy and utilities costs

Where an analysis is made of energy costs, present-day supply costs should be used unless it is foreseeable that the relative costs can change between alternative energy sources. Where an investment appraisal is assessing energy-efficient technology, energy savings should be treated as a future income stream (or negative cost) for comparison purposes.

**NOTE 1** Energy-price escalation is a major LCC factor. Refer to [8.3](#) for treatment of such uncertainty and pricing risk.

**NOTE 2** While energy costs are the utility cost that has historically been most subject to price increases disproportionate to inflation, other utilities (especially water) can be subject to similar pressures over the period of analysis.

### 6 WLC variables used in some investment appraisals

#### 6.1 General

When undertaking investment appraisals, many variables in addition to LCC variables can impact on the value-for-money assessment and should be taken into account.

For certain forms of construction procurement, these additional variables form an integral part of the investment evaluation and appraisal process and can be referred to as whole-life cost (WLC) variables.

Typically, the difference between WLC and LCC analysis is that the variables for WLC can include a wider range of externalities or non-construction costs, such as finance costs, business costs and income streams.

A number of different analysis techniques to measure and compare the return on investment may also be used in WLC.

**NOTE 1** Such issues are additional to the defined variables of life-cycle costs and are not mandatory. These can be relevant to some life-cycle costing appraisals as well, where the client demands them (e.g. variables of the acquisition costs and disposal income).

**NOTE 2** Some of the measures typically used in WLC are included in [Annex B](#).

#### 6.2 Externalities

Life-cycle costing can help to ensure an optimized approach to asset selection, maintenance and use. However, judgements made on the basis of investment returns can be based purely on market efficiency and can fail to recognize the wider implications economic decisions have on society. Market prices for construction might not value the social, environmental or business costs or benefits of production and consumption.

WLC analyses that consider the occurrence of externalities can highlight possible future risks and rewards that are not otherwise identified. Externalities that are considered should be clearly identified in the analysis.

**NOTE** A common approach by government in dealing with externalities is the imposition of regulatory taxes on negative externalities and subsidies for the external benefits. These are tangible costs that can be readily taken into account in an LCC analysis (they are tangible costs to the client). Analysis that considers the external costs and benefits is relevant because possible alternatives can have real costs and revenues because of such government action.

### 6.3 Costs related to environmental impacts

Environmental legislation can introduce costs (or savings via rebates) to life-cycle costing depending on the potential environmental impacts that might be attributed to the different environmental aspects of the asset, such as location, design, construction, use and end-of-life treatment, including disposal.

**EXAMPLES** Cost premiums for the use of non-renewable resources or for greenhouse gas emissions exceeding some target level.

**NOTE 1** See ISO 21930 for definition of non-renewable resources and ISO 14064-1 for definition of greenhouse gas emissions.

Where these costs are external to the constructed asset, they may form part of the externalities included in a WLC analysis.

**NOTE 2** An example is the pollution impact outside the construction site (e.g. to rivers), which is not priced within the construction cost. It is important not to monetize environmental aspects that have no economic consequence purely to take them into account (see also 6.5).

### 6.4 Social costs and benefits

Certain costs and benefits associated with an investment can have an impact on society in general, but should not be included in the LCC analysis (i.e. they are externalities) unless requested by the client. In this case, the limits on what is included in the LCC analysis should be defined.

**NOTE 1** Within WLC analysis, an example of a social benefit is the educational impact of providing an additional school in the community. An example of social cost is centralizing services to a new, more distant hospital.

The monetization of non-economic costs/benefits should be avoided and externalities should be clearly identified in any analysis.

**NOTE 2** A social cost that is rarely included in LCC calculations (unless imposed by a public client in the form of an allowance) is user costs (or benefits) associated with the provision of transport infrastructure. Allowances can be positive (e.g. costs associated with delay) or negative (e.g. where speedier journeys due to the provision of a new link improve efficiency).

### 6.5 Contribution of the construction works to sustainability and sustainable development

The objective of service life planning should generally be to allow decision makers to include technical, environmental, economic and social aspects, all within a long-term context, in their decision making. LCC analysis is a technique that should form part of an overall aim to balance the objectives of sustainable construction.

However, the balancing should be explicit and not included as a conceptual part of any of the elements. Consequently, LCC and WLC analysis should include only actual costs related to the constructed asset or those influencing its economy.



CO<sub>2</sub> “costs” should be included only if there is an actual payment (e.g. through taxes). Otherwise, such items can be doubly counted when integrating cost assessments with other quantifications of aspects of sustainability.

A life-cycle assessment (LCA) can be used to measure the impact of environmental externalities and, therefore, be used to aid WLC decisions that include a measure of the external cost of investment.

NOTE 1 Consideration of the environmental impact of potential investments can allow for the delivery of decisions based on sustainability issues. Further guidance on LCA is found in ISO 14040 and ISO 14044.

NOTE 2 ISO 21931-1 provides a framework for methods of assessment of environmental performance of buildings.

The integration of service life planning into the procurement and management of constructed assets may involve assessment of the cost implications of adopting sustainable building policies and/or strategies. The assessment can measure the savings in environmental impacts per unit of cost.

LCC may also be used when assessing the cost of compliance with sustainable construction legislation.

NOTE 3 Sustainable construction legislation can encompass carbon trading or avoidance of landfill.

## 6.6 Intangibles — Impact on business reputation, functional efficiency, etc.

Where an economic assessment of an intangible has been made, it may be included in a WLC analysis.

Intangibles arise as a result of improvements in a constructed asset that can be difficult to quantify. These improvements can affect the user's comfort, amenity and efficiency, which can lead to increased satisfaction and efficiency, with associated financial implications (e.g. improvement in morale leading to reductions in absence through stress).

Intangibles can be difficult to measure in economic terms. Where a value has been attributed, such intangibles should be clearly identified as monetized intangibles.

NOTE Examples of value being added to a built asset can include the following:

- a) advertising for the business; landmark buildings or transport hubs can provide prestigious status symbols and even be used to trigger urban regeneration;
- b) functionally efficient buildings can increase user satisfaction or reduce costs elsewhere in the business;
- c) pleasant working conditions or better transport links can increase the productivity of the workforce, leading to direct improvements in the business case for investment.

## 6.7 Future income streams

Future income streams may be included in a WLC analysis but should not, generally, be present in an LCC analysis.

Future income streams can form a subsidiary part of an LCC analysis in the form of negative costs (e.g. to represent income from sales of refreshments or tolls from bridges or roads).

NOTE Future income streams are normally associated with the private sector (e.g. predicted income from a shopping centre through rental income). However, they can also be associated with public sector facilities in the form of annual payments for providing a public facility, such as a school.

## 6.8 Financing costs

The cost of financing the investment may be considered in WLC. These costs may be reflected in the discount rate, but frequently a non-discounted cash flow analysis is subject to a separate financial appraisal that includes both timing and cost of financing maximum borrowing at different dates. This can also require a “smoothing” of expenditure profiles, which can involve sub-optimal decisions

in terms of LCC. This can make the investment case stronger, purely as a result of different financial implications for expenditures at different dates.

There should, generally, be a detailed risk analysis as part of the financial appraisal. The exact issues considered should reflect individual contractual agreements with financiers.

## 7 Decision variables — Basis of calculating costs

### 7.1 Real costs

Real costs should, generally, be used in LCC analysis to ensure accuracy regardless of the point in time at which the costs are incurred.

NOTE 1 Using real costs allows the use of current known information.

A base date should be set in the recent past or near future.

NOTE 2 A recent or near base date is usually chosen because people are familiar with the current costs and the cost environment in which they live, work or think.

### 7.2 Nominal costs

Real costs might not be appropriate for preparing financial budgets where actual monetary sums are needed to ensure that funding is available when required. Nominal costs should be derived from projected economic, technological and efficiency factors. The nominal cost should be calculated by multiplying the real cost by the inflation/deflation factor,  $q_{i,d}$ , which should be determined using [Formula \(1\)](#):

$$q_{i,d} = (1 + a)^n \quad (1)$$

where

$a$  is the expected percentage increase in prices per annum;

$n$  is the number of years between the base date and the occurrence of the cost.

### 7.3 Discounted costs

Discounted costs should be calculated by taking costs that occur in future years and reducing them by a factor derived from the discount rate. Different discount rates may apply depending on whether nominal costs or real costs are being discounted. If nominal costs are used, the nominal discount rate includes an inflation/deflation factor. If real costs are used, the real discount rate does not include an inflation/deflation factor.

A discount factor,  $q_d$ , should be calculated from the discount rate,  $d$ , using [Formula \(2\)](#):

$$q_d = \frac{1}{(1 + d)^n} \quad (2)$$

where

$d$  is the expected real discount rate per annum;

$n$  is the number of years between the base date and the occurrence of the cost.

A real cost should be converted to a discounted cost using the factor  $q_{i,d}$  as calculated in [Formula \(2\)](#).

A nominal cost should be converted to a discounted cost using the factor  $q_{d,nc}$  calculated in [Formula \(3\)](#):

$$q_{d,nc} = \frac{1}{(1+d)^n (1+a)^n} \quad (3)$$

where

$d$  is the expected real discount rate per annum;

$a$  is the expected increase in general prices per annum;

$n$  is the number of years between the base date and the occurrence of the cost.

## 7.4 Present value

### 7.4.1 General

The present value should be calculated by discounting future cash flows to the base date and should be used for comparing alternatives over the same period of analysis. Present value calculations should be used to calculate the present monetary sum that should be allocated for future expenditure on an asset.

NOTE The value of money is not constant with the passage of time; see [Annex A](#) for a worked example of present value.

### 7.4.2 Net present value (NPV) or net present cost (NPC)

The net present value (NPV) may be described as the sum of the discounted benefit of an alternative less the sum of the discounted costs.

A stream of future costs and benefits should be converted to a net present value  $X_{NPV}$  using [Formula \(4\)](#):

$$X_{NPV} = \sum (Cn \times q) = \sum_{n=1}^p \frac{Cn}{(1+d)^n} \quad (4)$$

where

$C$  is the cost in year,  $n$ ;

$q$  is the discount factor;

$d$  is the expected real discount rate per annum;

$n$  is the number of years between the base date and the occurrence of the cost;

$p$  is the period of analysis.

NOTE 1 The discount rate allows for any future inflation/deflation if the nominal costs instead of the real costs are used.

Where costs only are taken into account, the NPV may be called the net present cost (NPC).

The NPV should be a single figure that takes account of all relevant future incomes and expenditure over the period of analysis.

NOTE 2 NPV is the normal measure used in an LCC analysis, although others are available (see [Annex B](#)).

NOTE 3 By convention, in this document, costs are treated as positives and incomes as offsetting costs.

## 8 Uncertainty and risks

### 8.1 General

As LCC analysis requires assumptions about future behaviour, iterative risk analysis can be used to progressively reduce uncertainty, but a residual risk always remains. Therefore, LCC analysis should include consideration of uncertainty and risk.

NOTE 1 The distinction between uncertainty and risk is that “risk” is used when probabilities can be estimated and “uncertainty” is used when they cannot.

NOTE 2 More detailed guidance on risk management can be found in ISO 31000, which provides principles, a framework and a process for managing risk. ISO Guide 73 provides vocabulary and IEC 31010 focuses on risk assessment concepts, processes and techniques.

### 8.2 Identification of the causes of uncertainty and risks

8.2.1 The level of uncertainty and risk associated with LCC analysis can depend on such issues as the quality of the data available and the robustness of the scoping, pricing assumptions and methods of calculation. Where any study on risk or uncertainty has taken place, clearly delineate the scope and definition of this study.

NOTE The lack of common methodologies for life-cycle costing in the construction industry has resulted in issues such as scope and definition rarely being clearly recorded.

8.2.2 In order to address cost uncertainty and reduce risks, the key issues and barriers to the widely used LCC should be understood. Issues that should be considered in LCC analysis include the following:

- confusion over costs to be included/excluded (e.g. scope of LCC and/or elements of WLC);
- variety of LCC measures and models (e.g. NPV, PDV, IRR, net savings);
- transparency and robustness of the underlying assumptions and methods of calculation;
- lack of information about detailed design at the beginning of the project;
- introduction of a new technology/products and prediction of the cycle of obsolescence;
- interface issues between capital costs and running costs through to end-of-life/disposal;
- lack of contractual incentives to do life-cycle costing on build-and-construct-only contracts;
- shortage of expert life-cycle-costing practitioners and professional education programmes.

8.2.3 Mistaken judgements that can increase the uncertainty of the LCC analysis include:

- the use of optimistic estimates (in order to justify the project);
- the use of unattainable service lives;
- impractical maintenance programmes and replacement scheduling.

8.2.4 Judgements about future activities/occurrences that are outside the control of the person undertaking the LCC analysis but which can be considered within the scope of the analysis include:

- a commitment to achieving maintenance levels (e.g. inability to manage maintenance);
- future users' requirements (e.g. flexible space utilization and functional suitability);
- changing user behaviour (e.g. intensity of use, vandalism).

**8.2.5** Other issues that can also cause uncertainty in the results of LCC analysis over long periods include:

- predicted inflation rates;
- overhead/profit and on-cost allowances;
- labour and material costs;
- changes in legislation (particularly with regard to health and safety and energy performance/carbon emission targets);
- the impact of climatic changes.

NOTE Factors for estimating the impact of these rely on expert judgement.

### 8.3 Monte Carlo analysis and confidence modelling

Where a range of possible costs is calculated, it can be beneficial to model the uncertainty attached to the cost or time variables using statistical techniques, such as the Monte Carlo analysis. This should allow the identification of a distribution of possible costs and a range of more and less probable figures for use in calculations.

NOTE To improve the confidence in the LCC analysis, for example, a client can require the estimation of costs with 10 %, 50 % and 90 % confidence levels. Software is available to model uncertain values using the Monte Carlo analysis and similar statistical techniques.

### 8.4 Sensitivity analysis and modelling the effects of changing key assumptions

Sensitivity analyses can be undertaken to examine how variations across a (plausible) range of uncertainties can affect the relative merits of the alternative being considered. These ranges should be probable, within the limits of what is anticipated and fit within the client's brief. These analyses can help to identify which input data have the most impact on the LCC result and how robust the final decision is.

Examples of key assumptions that can have the biggest effects on the uncertainties include:

- a) discount rates;
- b) the period of analysis;
- c) incomplete or unreliable service life or maintenance, repair and replacement cycles or cost data based on assumptions.

Sensitivity analysis can be an important guide to assessing what additional information it is worthwhile collecting and what are the most significant assumptions that it is necessary to make. It can also be used to consider how flexible or variable requirements can be during the period of analysis or the life cycle.

**EXAMPLE 1** A typical example of sensitivity analysis is to check the impact of future changes in operating costs, such as energy costs. Previously, certain building services installations have been rendered obsolete because the energy costs associated with them have risen disproportionately relative to the general price inflation. The effect of this has been to shorten the service lives for the plant installed and to increase the operational costs of the asset. More information on obsolescence is given in ISO 15686-1.

Escalation rates can also be used to assess the impact of differential changes.

**EXAMPLE 2** A facility in a remote location that requires periodic maintenance can have different escalation rates applied to material costs, transportation costs and labour costs. These can be determined by local or regional economic factors.

Iterating the sensitivity-analysis calculation with a range of values for the variable data can indicate the vulnerability of the LCC to variable data.

If the sensitivity analysis indicates that alternative variables have little effect on recommendations, the decision should be unaffected. If, however, the recommended case is varied by different discount rates/service lives or costs, etc. being applied, it may indicate that further analysis is required or that the decision is based upon factors other than LCC.

NOTE Examples of sensitivity analysis are included in [Annex C](#).

## 9 Reporting

### 9.1 LCC analysis — Presenting the results and supporting information

The results of an LCC analysis shall be documented in a report so that users can clearly understand both the outcomes and the implications, including clearly defining the purpose, scope, key assumptions, limitations, constraints, uncertainties, risks and effects of any sensitivity analysis.

The format and extent of analysis should be agreed in advance, including:

- the decision and cost variables being analysed (including a statement of the agreed scope and any exclusions);
- whether sensitivity analysis should be undertaken and if so to what confidence levels;
- the data and analysis structure;
- the method of accounting for the time value of money;
- the period of analysis;
- any other specific client requirement, as applicable.

NOTE Some national standards and internationally agreed guidance describing data and analysis structures are listed in the Bibliography.

The report shall include:

- a) an executive summary;
- b) the purpose and objectives;
- c) the scope (including what costs have been considered/excluded);
- d) the reference sources of information that informed the life-cycle costing;
- e) any assumptions made, any constraints and risks identified;
- f) the methodology used;
- g) the alternatives considered in the analysis;
- h) a thorough discussion of the interpretation of the results, including risk assumptions and exclusions;
- i) a replacement and maintenance plan or profile, if included in the client's requirements and supported by the level of analysis;
- j) a presentation of the conclusions related to the objectives of the study and recommendations for any further work.

NOTE While not essential, a graphical representation of results frequently aids understanding and provides a readily comprehensible summary of results. An example is included in [Annex D](#).

## 9.2 Reporting costs

Depending on the level of analysis undertaken, costs should be broken down into separate headings for consideration.

NOTE 1 See [Figure 3](#) for an example of a high-level cost-data-reporting structure.

Capital/acquisition costs should be considered separately from costs that occur during the subsequent phases of the life cycle. It can be beneficial to consider separately, for example, maintenance and replacement costs or costs associated with different parts of the asset. These costs may be paid by different organizations or parties or may be analysed separately for benchmarking and comparison purposes.

Typically, analysis at the early stages of the project may be at a coarse level (e.g. estimated costs per square metre or per head of occupation). A more detailed breakdown of different heads of cost should be provided at a later stage. Equally, as design evolves, it can be necessary to check alternatives at a strategic level or at a detailed level.

NOTE 2 An example of the levels of cost analysis and estimating techniques are included in [Annex E](#).

## 9.3 Approvals and audit trail

For LCC analysis, records should be retained in accordance with the guidance in ISO 15686-3. These records should include:

- cost calculations;
- evidence of service life;
- sources of cost data and any validation undertaken;
- discussions on the scope of analysis;
- retained copies of software packages/LCC models.

There can be potential liabilities associated with providing assessments of life-cycle costing and/or service life planning. Record-keeping (whether paper or electronic) should include issues such as professional indemnity insurance retention, handover of relevant portions to other parties at later stages, and insurance cover.



## Annex A (informative)

### Worked examples — Analysis techniques used in life-cycle costing

#### A.1 Present value calculation — Example showing rates between 1 year and 50 years

[Table A.1](#) gives some of the discount rates that are used to provide a present value for a cost occurring in a particular number of years' time, at a variety of discount rates.

**Table A.1 — Present value of a single monetary unit with discount rates of 1 % to 7 %**

Years in the future	Discount rate						
	1 %	2 %	3 %	4 %	5 %	6 %	7 %
1	0,99	0,98	0,97	0,96	0,95	0,94	0,93
2	0,96	0,96	0,94	0,92	0,91	0,89	0,87
3	0,97	0,94	0,92	0,89	0,86	0,84	0,82
4	0,96	0,92	0,89	0,85	0,82	0,79	0,76
5	0,95	0,91	0,86	0,82	0,78	0,75	0,76
6	0,94	0,89	0,84	0,79	0,75	0,70	0,67
7	0,93	0,87	0,81	0,76	0,71	0,67	0,62
8	0,92	0,85	0,79	0,73	0,68	0,63	0,58
9	0,91	0,84	0,77	0,70	0,64	0,59	0,54
10	0,91	0,82	0,74	0,68	0,61	0,56	0,51
11	0,90	0,80	0,72	0,65	0,58	0,53	0,48
12	0,89	0,79	0,70	0,62	0,56	0,50	0,44
13	0,88	0,77	0,68	0,60	0,53	0,47	0,41
14	0,87	0,76	0,66	0,58	0,51	0,44	0,39
15	0,86	0,76	0,64	0,56	0,48	0,42	0,36
16	0,85	0,73	0,62	0,53	0,46	0,39	0,34
17	0,84	0,71	0,61	0,51	0,44	0,37	0,32
18	0,84	0,70	0,59	0,49	0,42	0,35	0,30
19	0,83	0,69	0,57	0,47	0,40	0,33	0,28
20	0,82	0,67	0,55	0,46	0,38	0,31	0,26
21	0,81	0,66	0,54	0,44	0,36	0,29	0,24
22	0,80	0,65	0,52	0,42	0,34	0,28	0,23
23	0,80	0,63	0,51	0,41	0,33	0,26	0,21
24	0,79	0,62	0,49	0,39	0,31	0,25	0,20
25	0,78	0,61	0,48	0,38	0,30	0,23	0,18
26	0,77	0,60	0,46	0,36	0,28	0,22	0,17
27	0,76	0,59	0,45	0,35	0,27	0,21	0,16
28	0,76	0,57	0,44	0,33	0,26	0,20	0,15
29	0,75	0,56	0,42	0,32	0,24	0,18	0,14
30	0,74	0,55	0,41	0,31	0,23	0,17	0,13



Table A.1 (continued)

Years in the future	Discount rate						
	1 %	2 %	3 %	4 %	5 %	6 %	7 %
31	0,73	0,54	0,40	0,30	0,22	0,16	0,12
32	0,73	0,53	0,39	0,29	0,21	0,15	0,11
33	0,72	0,52	0,38	0,27	0,20	0,15	0,11
34	0,71	0,51	0,37	0,26	0,19	0,14	0,10
35	0,71	0,50	0,36	0,25	0,18	0,13	0,09
36	0,70	0,49	0,35	0,24	0,17	0,12	0,09
37	0,69	0,48	0,33	0,23	0,16	0,12	0,08
38	0,69	0,47	0,33	0,23	0,16	0,12	0,08
39	0,68	0,46	0,32	0,22	0,16	0,10	0,07
40	0,67	0,45	0,31	0,21	0,14	0,10	0,07
41	0,67	0,44	0,30	0,20	0,14	0,09	0,06
42	0,66	0,44	0,29	0,19	0,13	0,09	0,06
43	0,65	0,43	0,28	0,19	0,12	0,08	0,05
44	0,65	0,42	0,27	0,18	0,12	0,08	0,05
45	0,64	0,41	0,26	0,17	0,11	0,07	0,05
46	0,63	0,40	0,26	0,16	0,11	0,07	0,04
47	0,63	0,39	0,25	0,16	0,10	0,06	0,04
48	0,62	0,39	0,24	0,15	0,10	0,06	0,04
49	0,61	0,38	0,23	0,15	0,09	0,06	0,04
50	0,61	0,37	0,23	0,14	0,09	0,05	0,03

## A.2 Example of discounting deferred costs

Figure A.1 is an example showing the present value of one unit of monetary value occurring at the year shown, at a discount rate of 1 %, 3 % or 5 %.